

Your Everything Solution for **Food Service, Hospitality, Recreation and Welfare Products and Services**

Learn more at www.gsa.gov/fshrwsolutions



For fast, flexible, cost-effective procurement, turn to GSA's Multiple Award Schedules (MAS) — meet your acquisition challenges while achieving your mission's goals.

Speed – Shorten procurement lead-times and reduce your administrative burden and costs with quick and easy access to thousands of pre-qualified, industry leading contractors.

Selection – Compete among a vast selection of expert service and product providers to meet your mission needs from the largest, most reliable government procurement source.

Flexibility – Tailor RFQs and orders to your unique purchasing requirements and negotiate pricing below our ceiling rates to fit your specific needs and budget.

Efficiency – Streamline contracting while maintaining FAR compliance when you issue orders directly to pre-qualified contractors.

Value – Simplify your procurements by tapping into our pool of proven sources that have already been determined responsible and technically capable — at fair and reasonable prices.

Transparency – Leverage a suite of eTools that help identify qualified, small business contractors and maximize competition.

Manage Your Procurement – Your agency contracting officer will retain control of your procurement including requirements development, evaluation and award of the order.



Because federal agencies like yours are challenged with improving the morale and welfare of the workforce, GSA offers a wealth of solutions in the food service, hospitality, recreation and welfare arena. These products and services are especially valuable because studies show that higher morale and welfare lead to improved worker productivity and better military preparedness.

To contribute to the retention, readiness, mental and physical well-being of the federal workforce and military personnel, GSA MAS contractors provide you with quality support and recreational products and services. Some of the programs provided to federal employees and their families include:

- Recreation centers;
- Fitness centers;
- Dining facilities; and
- Daycare centers;

To make it convenient for you to find exactly the food service, hospitality, recreation and welfare resources you need, we offer you an integrated approach for accessing the broadest range of solutions. This approach simplifies your access to thousands of pre-qualified service and product providers, allowing you to tailor orders to meet your unique requirements and letting your agency negotiate pricing below our ceiling rates. Whatever your food service, hospitality, recreation or welfare need, GSA can assist you with locating the experts you need. Available products and services include:

- Chemicals and chemical products;
- Cleaning equipment and accessories, cleaning chemicals and sorbents, and janitorial supplies;
- Toiletries, personal care items, linens, and lodging and hospitality supplies and services, and hospitality wear;
- Food service equipment, supplies and services;
- Recycling collection containers and waste receptacles;
- Packaged rooms (including lobbies, suites, recreational rooms, individual sleeping quarters, dorms and barracks, and lounges and dayrooms);
- Packaged healthcare (including long-term care rooms, healthcare exam rooms, healthcare waiting rooms and healthcare offices);

- Special-use furniture (including bookcases for a library or student desks for a classroom)
- Sports and music;
- Signs, displays, flags and identification products;
- Outdoor recreational equipment, and wheel and track vehicles;
- Trophies, awards, presentation, and promotional products;
- Social services (including a comprehensive range of support services, such as medical, advocacy, and emergency relief service support);
- And more!

The GSA MAS program is the largest, most comprehensive acquisition vehicle available to the federal government. GSA MAS contracts offer your agency complete, state-of-the-industry products and services that meet today's challenges from leading food service, hospitality, recreation and welfare providers. MAS contracts are designed to help your agency comply with daily operational requirements. Following are four cross-MAS groupings to help you determine the products and/or services that meet your food-service, hospitality, recreation and welfare needs. Though GSA has already negotiated fair and reasonable pricing, ordering activities can seek additional discounts with MAS contractors before placing an order.

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Food Service, Hospitality and Cleaning (www.gsa.gov/foodservice)

Maintaining your agency's facility in an environmentally friendly manner is easier with GSA. From cleaning equipment and accessories to total kitchen-management solutions, you are offered a full range of greener hospitality products and services through GSA MAS contractors. Choose from a wide variety of food service options — including the ability to establish an entire custom-designed food-court kiosk concept, supporting new branding initiatives. Through GSA, you can acquire concrete and aggregate-stone waste receptacles that can enhance the appearance of your agency's outside facilities. Office recycling containers and waste receptacles — along with outdoor recycling containers and industrial trash containers — are available to preserve a sanitary work environment, while helping meet your agency's greening initiatives.

Variety of offerings includes:

- Surgical scrubs;
- Disinfectants;
- Sanitizers for food handling areas;
- Water purification chemicals;
- Vacuum and carpet cleaners;
- Cleaning gloves and chemicals;
- Toiletries and personal care items;
- Housewares and linens;
- Housekeeping, cleaning and maintenance services;
- Kitchen management solutions (including dining facility services, consultation, design and installation of food preparation facilities, catering, mess attendants, chefs and food-preparation assistants);
- Cooking, food serving, refrigeration and concession equipment; and
- Office and outdoor recycling containers.

Furniture (www.gsa.gov/furniture)

Whether your agency is in the market for recreational rooms, lounges, dayrooms, other turnkey packaged rooms, household and quarters furniture, or special-use furniture, GSA has the solution that's right for you. These solutions can fit perfectly into any food service, hospitality and recreational setting.

Variety of offerings Includes:

- Packaged rooms (including lobbies, suites, recreational rooms, individual sleeping quarters, dorms and barracks, and lounges and dayrooms);
- Household and quarters furniture (including patio tables and bunk beds);
- Special-use furniture (including library bookcases and student desks for a classroom)
- Executive conference room tables;
- Movable filing systems;
- Packaged offices (including office systems, conference rooms, training rooms, executive offices and classrooms);
- Packaged healthcare (including long-term care rooms, healthcare exam rooms, healthcare waiting rooms and healthcare offices); and
- Miscellaneous furniture (including security filing cabinets, safes and vault doors).

Sports, Promotional, Outdoor, Recreation, Trophies and Signs (SPORTS) (www.gsa.gov/recreation)

Looking for fitness equipment for a workout area? Need a new trumpet for reveille? Want to promote your latest program through a tradeshow giveaway? GSA's contracting vehicles offers you an enormous selection of sports equipment, sporting apparel, musical instruments, playground equipment, camping necessities, watercraft, flags, awards, promotional items and more through SPORTS — all designed to improve the morale and welfare of your workforce.

For all of your athletic, promotional, recreational and recognition needs, you can count on GSA for one-stop shopping and putting large selections of quality-made items at your fingertips. We offer the latest products, gear, accolades and signage for any event or location. Choose from the industry's most trusted companies and both small and large businesses to select the options that best meet your agency's needs.

GSA's offerings include:

- Sports and music;
- Signs, displays, flags and identification products;
- Outdoor recreational equipment and wheel and track vehicles; and
- Trophies, awards, presentation and promotional products.

Social Services and Counseling (www.gsa.gov/hreeo)

Counseling, physical and occupational therapy, daycare, readjustment counseling, stress management - these are just a few examples of social services needed by your agency in trying times. The GSA MAS program can assist in acquiring skilled, experienced professionals that offer these services for your agency. These services can benefit an array of agencies, especially civilian and military agencies subject to high levels of work-related stress, including overseas deployments. Their primary purpose is to increase the morale and welfare of your workforce.

Available offerings include:

- Physical therapy and outpatient services;
- Family support services;
- Personal care;
- Daycare;
- Religious and human rights consulting support;
- Educational and public health program administration;
- Veterans readjustment, PTSD and mental health counseling;
- Benefits and compensation counseling;
- Consultation for individuals and families in the personal, business and financial enhancement areas;
- Advice, training, and counseling in self improvement;
- Health and wellness training; and
- Stress management, family situations, substance abuse and legal consultation.

For more information about how GSA's Food Service, Hospitality, Recreation and Welfare Services solutions can work for your agency, please visit www.gsa.gov/fshrwsolutions or e-mail marketing.gps@gsa.gov.

Flexible and Scalable Procurement

Government agencies are located worldwide, and they range in size, function and buying preferences. Our goal is to help your agency identify the best acquisition tools for your needs.

Direct Access to Pre-Approved Contractors Online

The GSA Multiple Award Schedules (MAS) program establishes contracts with responsible contractors and negotiates ceiling rates for labor categories. The contracts are ready for federal government orders, saving time and effort over open market procurements. GSA's online tool, eLibrary, is a comprehensive information resource for GSA Multiple Award Schedules. The eLibrary allows users to search contracts by contractor name, contract number, Special Item Number (SIN), MAS number, and keywords. To learn more, visit www.gsaelibrary.gsa.gov.

Complete Solution

When your requirements cross multiple disciplines or combine services and products, the strength and diversity of the GSA MAS contractor community can rise to the challenge. Many contractors can provide total solutions for complex requirements across numerous schedules. Contractor Team Arrangements (CTAs) allow MAS contractors to create their own partnerships and to provide comprehensive solutions beyond the scope of their individual contracts. And just recently approved, a deviation to the FAR (FAR Part 51.1) now expands the authority of contractors to use GSA sources of supply, including GSA MAS contracts, GSA Global Supply and VA MAS contracts. To learn more, visit www.gsa.gov/far51deviation.

GSAAdvantage!®

GSAAdvantage!® is the federal government's premier online ordering system that provides 24-hour access to more than 17 million product and service solutions available from 16,000-plus GSA Multiple Award Schedules (MAS) contractors — as well as all products available from GSA Global Supply™. GSAAdvantage! offers: FAR-compliant purchasing; direct contact with MAS contractors to increase procurement speed and efficiency; specified grouping of products and services; easy-to-use research capabilities that narrow results and compare features, prices and delivery options; and a streamlined online experience with instant online ordering. For those state and local government entities looking to simplify their procurement process, GSAAdvantage! offers them the ability to use their own state or local government-issued charge card to access a wide variety of products and services solutions. It also provides customers with multiple payment options and online viewing of order status to ensure complete order. The Advantage Spend Analysis Program (ASAP) reporting tool is also part of GSAAdvantage!; this tool serves several functions, including giving authorized users access to GSAAdvantage! sales and statistical data, with the option of running valuable reports. To learn more about how GSAAdvantage! can help you, visit www.gsaadvantage.gov.

eBuy

eBuy is an online Request for Quote tool to receive information for highly complex, large quantity or big-ticket procurement requirements. eBuy streamlines the solicitation process for customers by providing a single tool to post solicitations, receive quotes from GSA Multiple Award Schedules, GWAC or other GSA technology contractors, find sources of supply, submit responses and establish and use Blanket Purchase Agreements. eBuy creates value through instant access to contractors, paperless procurement from "cradle to grave," full compliance with Section 803 of the 2002 National Defense Authorization Act, real-time RFQ management, volume discounts, electronic award notification and debriefing, and best-value practices through enhanced competition. It is ideal for customized services, with features that allow an agency to designate an RFQ as "Sources Sought," attached specification documents and describe complex or customized requirements. By using eBuy, customers can reduce the time spent on procuring products and services so that they can concentrate on their true missions. To learn more, visit www.ebuy.gsa.gov.

GSA Global Supply™

From office supplies to disaster relief products, GSA Global Supply™ provides fast, easy access to hundreds of thousands of established-source products for federal government agencies at the federal, state, and local levels. Depending on the customers needs, Global Supply can facilitate any requisition-based orders (with no need for comparison shopping) through worldwide delivery, 24/7 support, AbilityOne (formerly known as JWOD) guaranteed products, payment using GSA SmartPay® or AAC/DoDAAC, government-to-government transactions, and unrestricted spending limits. It also ensures that all orders comply with the Federal Acquisition Regulations and other DoD, socioeconomic, and environmental policies with which customers need to be concerned. To learn more, visit www.GSAglobalsupply.gsa.gov.

Ensuring Re-Use with GSA Personal Property Management

Screening other agencies' excess personal property inventories is the federal government's priority source of supply. And with today's increased environmental consciousness, reusing excess property is a source of pride. To help you acquire the excess property your agency needs, GSA offers www.gsa.gov/gsexcess, the personal property reporting tools for the federal government. At GSAXcess®, reporting, searching and selecting excess property is convenient and user-friendly.

Additional Information

The home base for information on Food Service, Hospitality, Recreation and Welfare Products and Services solutions is www.gsa.gov/fshrwsolutions. This site contains links to external resources and regulations and additional resources and training.

GSA invites your questions to one of our Food Service, Hospitality, Recreation and Welfare Products and Services contracting experts; simply send inquiries to marketing.gps@gsa.gov.



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